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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

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**FORM 8-K/A**

**(Amendment No. 1)**

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**CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

**Date of Report: June 9, 2017  
(Date of earliest event reported)**

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**APOGEE ENTERPRISES, INC.**

**(Exact name of registrant as specified in its charter)**

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**Commission File Number: 0-6365**

**Minnesota**  
**(State or other jurisdiction  
of incorporation)**

**41-0919654**  
**(IRS Employer  
Identification No.)**

**4400 West 78th Street – Suite 520  
Minneapolis, Minnesota 55435**  
**(Address of principal executive offices, including zip code)**

**(952) 835-1874**  
**(Registrant's telephone number, including area code)**

**Not Applicable**  
**(Former name or former address, if changed since last report)**

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

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## EXPLANATORY NOTE

On June 14, 2017, Apogee Enterprises, Inc. (the “Company”) filed with the Securities and Exchange Commission a Current Report on Form 8-K (the “Initial 8-K”) to report, among other things, the completion of the Company’s acquisition of all of the outstanding shares of capital stock of EFCO Corporation (“EFCO”) on June 12, 2017. EFCO is a manufacturer of aluminum window, curtain wall, storefront and entrance systems for commercial constructions projects, primarily in the U.S.

The Initial 8-K omitted the financial statements of the business acquired and the pro forma condensed combined financial information, as permitted by Item 9.01(a)(4) and Item 9.01(b)(2) of Form 8-K. This amendment to the Initial 8-K (this “Amendment”) is being made solely to file the financial statements and furnish the pro forma financial information required by Item 9.01 of Form 8-K.

This Amendment should be read in conjunction with the Initial 8-K, which provides additional information relating to the EFCO acquisition. Except as set forth herein, no modifications have been made to the information contained in the Initial 8-K. Additionally, the Company has not updated any information contained therein to reflect events that have occurred since the date of the Initial 8-K. Accordingly, this Amendment should be read in conjunction with the Initial 8-K.

### Item 9.01 Financial Statements and Exhibits.

(a) Financial Statements of Business Acquired.

The financial statements of EFCO required by Item 9.01(a) of Form 8-K are filed herewith as Exhibit 99.1 and are hereby incorporated herein by reference.

(b) Pro Forma Financial Information.

The pro forma condensed combined financial information required by Item 9.01(b) of Form 8-K is furnished herewith as Exhibit 99.2 and is hereby incorporated herein by reference.

(d) Exhibits.

<u>Exhibit Number</u>	<u>Description</u>
23.1	Consent of Grant Thornton LLP*
99.1	Audited financial statements of EFCO Corporation as of and for the year ended November 26, 2016, and unaudited financial statements of EFCO Corporation for the six month periods ended May 27, 2017 and May 28, 2016. *
99.2	Unaudited pro forma condensed combined balance sheet as of June 3, 2017, and results of operations for the three months ended June 3, 2017 and the year ended March 4, 2017, of Apogee Enterprises, Inc. *

\* Filed herewith.

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

APOGEE ENTERPRISES, INC.

By: /s/ James S. Porter

James S. Porter

Executive Vice President and Chief

Financial Officer

Date: August 21, 2017

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**EXHIBIT INDEX**

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\* Filed herewith.

**CONSENT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS**

We have issued our report dated August 21, 2017, with respect to the financial statements of EFCO Corporation for the year ended November 26, 2016 included in the Current Report of Apogee Enterprises, Inc. on Form 8-K filed on August 21, 2017. We consent to the incorporation by reference of said report in the Registration Statements of Apogee Enterprises, Inc. on Form S-8 (File Nos. 333 - 58181, 333 - 95863, 333 - 137982, 333-160205, 333-169944, 333-175404, 333-190179, 333-197617, 333-197618, 333-207364 and 333-207369).

/s/Grant Thornton LLP  
Kansas City, Missouri  
August 21, 2017

*EFCO Corporation***Index to Financial Statements***Year Ended November 26, 2016*

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	Page(s)
<b>Report of Certified Public Accountants</b>	2-3
<b>Financial Statements</b>	
Results of Operations	4
Balance Sheet	5
Statement of Shareholder Equity	6
Statement of Cash Flows	7
Notes to Financial Statements	8-14

# REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

Board of Directors  
EFCO Corporation

We have audited the accompanying financial statements of EFCO Corporation (a Missouri corporation), which comprise the balance sheet as of November 26, 2016, and the related statement of operations, changes in stockholder equity, and cash flows for the year then ended, and the related notes to the financial statements.

## Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of EFCO Corporation as of November 26, 2016 and the results of its operations and its cash flows for

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the year then ended in accordance with accounting principles generally accepted in the United States of America.

/s/Grant Thornton LLP

GRANT THORNTON LLP

Kansas City, Missouri  
August 21, 2017

## Results of Operations

Year Ended November 26, 2016

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<i>(Amounts in thousands)</i>	Year Ended November 26, 2016
Net sales	\$ 266,452
Cost of sales	199,152
Gross profit	67,300
Selling, general and administrative expenses	51,566
Operating income	15,734
Other income, net	(284)
Earnings before income tax	16,018
Income tax	228
Net earnings	\$ 15,790

The accompanying notes are an integral part of these financial statements.

**Balance Sheet**

Year Ended November 26, 2016

<i>(Amounts in thousands)</i>	November 26, 2016
<b>Current Assets</b>	
Cash	\$ -
Accounts receivable, net	49,874
Inventories	22,090
Other current assets	1,377
Total Current Assets	73,341
Property, plant, and equipment, net	37,756
Goodwill	24,722
Intangible assets, net	21,626
Other non-current assets	1,332
Total Assets	<u>\$ 158,777</u>
<b>Current Liabilities</b>	
Trade accounts payable	\$ 8,439
Accrued and other liabilities	16,854
Reserve for product warranty and general liability	6,567
Deferred revenue	4,754
Total Current Liabilities	36,614
Reserve for product warranty and general liability	5,600
Deferred revenue	6,564
Other long-term liabilities	531
<b>Shareholder's Equity</b>	
Capital stock	47
Additional paid-in capital	239,581
Divisional equity transfers	(36,102)
Retained earnings	(94,058)
Total Shareholder's Equity	109,468
Total Liabilities and Shareholder's Equity	<u>\$ 158,777</u>

The accompanying notes are an integral part of these financial statements.

**Statement of Shareholder Equity***Year Ended November 26, 2016*

<i>(Amounts in thousands)</i>	Common Stock	Additional Paid-In Capital	Divisional Equity Transfers	Retained Earnings
Balance at November 28, 2015	\$ 47	\$ 239,581	\$(38,469)	\$(100,941)
Net earnings	-	-	-	15,790
Tax distribution declared	-	-	-	(8,907)
Divisional equity transfer	-	-	2,367	-
Balance at November 26, 2016	<u>\$ 47</u>	<u>\$ 239,581</u>	<u>\$(36,102)</u>	<u>\$ (94,058)</u>

The accompanying notes are an integral part of these financial statements.

**EFCO Corporation**  
**Statement of Cash Flows**  
Year Ended November 26, 2016

<i>(Amounts in thousands)</i>	Year Ended November 26, 2016
<b>Operating activities</b>	
Net income	\$ 15,790
Depreciation and amortization	4,321
Other, net	174
Changes in operating assets and liabilities:	
Accounts receivable, net	(9,809)
Inventories	(4,380)
Current portion of long-term liabilities	2,644
Accrued and other liabilities	3,226
Trade accounts payable	1,565
Deferred revenue	3,013
Other, net	630
Net cash provided by operating activities	<u>17,174</u>
<b>Investing activities</b>	
Purchases of property, plant and equipment	(10,253)
Net cash used in investing activities	<u>(10,253)</u>
<b>Financing activities</b>	
Bank overdrafts	(381)
Borrowings	2,367
Payments	-
Stockholder distributions declared	(8,907)
Net cash used in financing activities	<u>(6,921)</u>
<b>Increase/(Decrease) in Cash</b>	-
<b>Cash, Beginning of Year</b>	-
<b>Cash, End of Period</b>	<u>\$ -</u>

The accompanying notes are an integral part of these financial statements.

**NOTE A - NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES**

1. *Nature of Business and Basis of Presentation.*

EFCO Corporation, a Missouri corporation, (the Company or EFCO) manufactures and sells into the heavy commercial windows and doors segment under the trade name "EFCO". The Company sells its products primarily to general contractors and glazing contractors. The financial statements include the accounts of the Company on a standalone basis. The preparation of financial statements in conformity with U.S. generally accepted accounting principles (GAAP) requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes, including estimates of probable losses and expenses. Actual results could differ from those estimates.

2. *Subsequent Events*

The Company evaluated subsequent events through August 21, 2017, the date these financial statements were issued. On June 12, 2017, 100 percent of the stock of the Company was acquired by Apogee Enterprises, Inc., a publicly-held U.S. manufacturer of architectural building materials, for approximately \$192 million.

3. *Fiscal Year*

The Company maintains its accounting records on a 52-/53-week fiscal year. The Company's fiscal year ends on the last Saturday of the calendar month of November. The year ended November 26, 2016 contained 52 weeks.

4. *Fair Value Measurements*

The Company carries financial instruments in its financial statements at fair value, which represents the amount at which the instrument could be exchanged in a current transaction between willing parties. The carrying amounts of trade receivables and accounts payable are a reasonable estimate of their fair value because of their short-term nature.

Financial assets and liabilities are classified in the fair value hierarchy based on the lowest level input that is significant to the fair value measurement, as follows:

Level 1 - Quoted market prices in active markets for identical assets or liabilities.

Level 2 - Inputs other than Level 1 inputs which are either directly or indirectly observable.

Level 3 - Unobservable inputs developed using the Company's estimates and assumptions, which reflect those which market participants would use.

The Company had no non-financial assets measured at fair value on a non-recurring basis.

5. *Accounts Receivable and Returns and Allowances*

Trade accounts receivable are recorded at their invoiced amounts less an allowance for estimated returns and doubtful accounts and do not bear interest. Accounts outstanding longer than their contractual payment terms are considered past due. The allowance for doubtful accounts is the Company's best estimate of the amount of probable credit losses in existing accounts receivable. The Company determines the allowance, which at year ended November 26, 2016 was \$0.3 million, based on historical write-off experience and reviews the allowance quarterly. Account balances are charged off against the allowance when the Company feels it is probable the receivable will not be recovered, and

## Notes to Financial Statements

Year Ended November 26, 2016

## NOTE A - NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES - Continued

payments subsequently received on such receivables are credited to the allowance for doubtful accounts. The Company determines the reserve for returns, which at year ended November 26, 2016 was \$0.8 million, based on a historical rolling 12-month experience.

6. *Inventories*

All inventories are stated at the lower of cost, determined under the first-in, first-out (FIFO) method or market. Inventory costs are composed of material, direct labor, and overhead. Reserves have been established for excess, slow-moving, and obsolete inventories.

7. *Intangible Assets and Goodwill*

The primary intangible assets of the Company are trade names and customer relationships. All intangibles with finite lives are amortized and those with indefinite lives are not amortized. Intangible assets that are subject to amortization are evaluated for impairment using a process similar to that used to evaluate elements of property which is when a triggering event occurs. Intangible assets not subject to amortization are assessed for impairment at least annually or as triggering events occur. In evaluating the recoverability of intangible assets not subject to amortization, it is necessary to estimate the fair value of the intangible assets.

The following table summarizes intangible assets:

<i>(Amounts in thousands)</i>	November 26, 2016	
		Life
<b>Subject to amortization</b>		
Customer relationships	\$ 5,407	15 year
Less: Accumulated amortization	4,401	
Net intangible assets subject to amortization	1,006	
<b>Not subject to amortization</b>		
Trade names	20,620	
	<u>\$ 21,626</u>	

Amortization expense for fiscal 2016 was \$0.4 million.

The estimated amortization expense for the next five years, assuming no change in estimated useful lives of identifiable intangible assets, is \$0.3 million, \$0.2 million, \$0.2 million, \$0.1 million and \$0.2 million for fiscal 2017, 2018, 2019, 2020, and 2021, respectively.

Goodwill is assessed for impairment at least annually and as triggering events occur. In evaluating the recoverability of goodwill, it is necessary to estimate the fair value of the reporting units. In making this assessment, management relies on a number of factors, including operating results, business plans, and present-value techniques to discount anticipated future cash flows. Rates used to discount cash flows are dependent upon interest rates and the cost of capital at a given point in time. There are inherent uncertainties related to these factors and to management's judgment in applying them to the analysis of impairment. It is possible that assumptions underlying the impairment

**NOTE A - NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES - Continued**

analysis will change in such a manner that an impairment in value may occur in the future. During the year ended November 26, 2016, the Company recorded no impairments related to goodwill.

The inputs used to estimate the fair value of goodwill and trade names were largely unobservable, and, accordingly, these measurements were classified in Level 3 of the fair value hierarchy. The fair value was estimated using an income approach, which is based on management's cash flow projections of revenue growth rates and operating margins, taking into consideration industry and market conditions. The discount rates used in the fair value calculations were based on a weighted average cost of capital using certain Level 1 and 2 inputs adjusted for the relevant risk associated with those assets.

**8. Property, Plant, and Equipment**

Property, plant, and equipment are carried at cost less accumulated depreciation and are being depreciated by the straight line method over estimated service lives as follows: land improvements - 15 years; buildings and leasehold improvements - generally 10-40 years, with leasehold improvements at the lesser of the life of the improvement or the remaining life of the lease; and machinery and equipment - generally 3-15 years. The Company capitalizes certain computer software development costs that are being amortized by the straight-line method over 5 years. For the year-ended November 26, 2016, depreciation and amortization expense was \$3.9 million.

If facts and circumstances indicate that the cost of any long-lived assets may be impaired, an evaluation of recoverability would be performed. If an evaluation is required, the Company would measure the carrying amount of the assets against the estimated undiscounted future cash flows associated with these assets. At the time any such evaluations indicate that the future undiscounted cash flows of certain long-lived assets are not sufficient to recover the carrying value of such assets, these assets would be adjusted to their fair values. During the year ended November 26, 2016, the Company did not recognize any impairments.

**9. Product Warranty and General Liability**

The Company has provided a reserve at the time of sale for the estimated cost of product replacement or repair as established by its product warranty policies. The Company's estimated reserve for product warranty for fiscal 2016 is as follows:

<i>(Amounts in thousands)</i>	2016
Beginning balance	\$ 5,780
Current provisions	8,737
Expenditures	<u>(6,925)</u>
Ending balance	<u>\$ 7,592</u>

In addition to the reserve for product warranty, the Company has recorded an estimated reserve for general liability of \$4.6 million as of November 26, 2016, in accordance with its general liability policies. The Company accrues for expenses when payments become probable and can be reasonably estimated, plus an allowance for the cost of incurred but not reported expenses estimated using historical cost experience. The Company estimates short-term amount based on historical 12-month experience.

**NOTE A - NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES – Continued**

10. *Revenue Recognition*

Under the terms of its sales agreements with customers, the Company recognizes revenue when persuasive evidence of an arrangement exists, when the risks and rewards of ownership have transferred, when the price is fixed, and when collection is reasonably assured. For jobs in which the Company is responsible for the installation, the Company recognizes transfer of ownership occurs at delivery to the job site. On some jobs the Company is required to bill the customer prior to shipment based on AIA documents, which will result in deferred revenue. This revenue is recognized based on one of the two previous methods depending on the job. The Company sells extended warranties on their products. These revenues are recognized over the life of the warranty.

11. *Advertising Expenses*

Advertising production costs are expensed as incurred for print media. Total advertising expenses were \$0.6 million for fiscal 2016.

12. *Freight Charges*

Shipping and handling fees billed to the customer are included in net product sales. Shipping and handling costs were \$12.8 million in fiscal 2016 and are included in manufacturing costs.

13. *Research and Development*

The Company expenses all research and development costs as they are incurred. Research and development costs totaled \$0.1 million in fiscal 2016.

14. *New Accounting Standard*

In February 2016, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) 2016-02, Leases, which provides for a comprehensive change to lease accounting. The new standard requires that a lessee recognize a lease obligation liability and a right to use asset for virtually all leases of property, plant and equipment, subsequently amortized over the lease term. The new standard is effective for public companies for fiscal years beginning after December 15, 2018 and for nonpublic companies for fiscal years beginning after December 15, 2019, with a modified retrospective transition. The adoption of this standard will result in reflecting assets and liabilities for the value of our leased property and equipment on our balance sheet and while we are still evaluating the impact of the standards to our overall financial statements, it is not expected to have a significant impact on our results of operations.

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers, which outlines a single comprehensive model to use in accounting for revenue arising from contracts with customers and supersedes most current revenue recognition guidance. Under the new standard, an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. This guidance is effective for annual reporting periods beginning after December 15, 2017 for public companies and for annual reporting periods beginning after December 15, 2018 for nonpublic companies. We are in the process of fully evaluating the impact this standard will have on our financial statements. In the coming months, we will undertake a process to quantify the impact of the new accounting guidance

**Notes to Financial Statements**

Year Ended November 26, 2016

**NOTE A - NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES – Continued**

on each of the relevant fiscal years and will provide further analysis and discussion as we progress in the evaluation process.

**NOTE B - INVENTORIES**

The composition of inventories is as follows:

<i>(Amounts in thousands)</i>	November 26, 2016
Production materials	\$ 10,251
Work in process	4,558
Finished goods	7,281
	<u>\$ 22,090</u>

**NOTE C - PROPERTY, PLANT, AND EQUIPMENT**

The composition of property, plant, and equipment is as follows:

<i>(Amounts in thousands)</i>	November 26, 2016
Land and land improvements	\$ 3,626
Buildings and leasehold improvements	22,698
Machinery and equipment	29,422
Capitalized software	5,060
Construction in progress	4,901
	65,707
Less accumulated depreciation and amortization	(27,951)
	<u>\$ 37,756</u>

**NOTE D - RELATED PARTY TRANSACTIONS**

The Company has entered into agreements with Pella Corporation, which owned EFCO on November 26, 2016, to purchase certain material used in some of its products. During fiscal 2016, the Company purchased \$0.4 million of material under these agreements and had \$0.1 million in inventory on November 26, 2016.

**NOTE E – ACCRUED AND OTHER LIABILITIES**

The composition of accrued and other liabilities is as follows:

<i>(Amounts in thousands)</i>	November 26, 2016
Accrued commissions	\$ 5,718
Accrued payroll and related liabilities	4,832
Accrued insurance	2,563
Accrued profit sharing	1,126
Accrued property and use taxes	871
Other	1,744
	<u>\$ 16,854</u>

**NOTE F - EMPLOYEE BONUS AND PROFIT SHARING PLANS**

The Company sponsors a single 401(k) retirement plan covering substantially all employees who have satisfied plan eligibility requirements. The Company's current provision under the Plan is generally based on qualifying operating income before profit distributions, donations, and other items as specified by the Board of Directors from time to time. The Company made contributions to the plan during for fiscal 2016 of \$1.1 million.

The Company maintains a plan that allows participants to defer compensation. The deferred compensation liability was \$0.5 million at November 26, 2016. The Company has investments in corporate-owned life insurance policies (COLI) of \$1.2 million with the intention of utilizing them as long-term funding sources for this plan. The COLI assets are recorded at their net cash surrender values and are included in other non-current assets in the consolidated balance sheet

**NOTE G - CONTINGENT LIABILITIES AND CONCENTRATIONS**

Various lawsuits, claims, and proceedings have been or may be asserted against the Company. The Company accrues for legal claims and legal expenses when payments for such items become probable and can be reasonably estimated. While the amounts claimed may be substantial, the ultimate liability cannot be determined because of the considerable uncertainties that exist. Therefore, it is possible that results of operations or liquidity in a future period could be affected by certain contingencies. However, based on facts currently available, management believes that the disposition of matters that are pending will not have a materially adverse effect on the financial position, results of operations, or cash flows of the Company.

During fiscal 2016, the Company's largest supplier constituted 34.5% of direct material purchases.

At November 26, 2016, the Company had contractual commitments to purchase raw materials in future fiscal periods. Based on contractual provisions, these commitments are currently estimated to be approximately \$13.5 million due within the next two fiscal years. The Company believes these commitments do not exceed normal purchasing level required.

**Notes to Financial Statements**

Year Ended November 26, 2016

**NOTE H – LEASES**

The Company leases facilities and equipment under operating leases expiring at various dates through fiscal 2025. These leases do not include any related party transactions. Rent expense for fiscal 2016 was \$2.0 million. Following is a schedule of future minimum lease payments:

<i>(Amounts in thousands)</i>	
Year ending November	Operating leases
2017	\$ 1,879
2018	1,418
2019	999
2020	749
2021	267
Thereafter	914
	<u>\$ 6,226</u>

**NOTE I – INCOME TAXES**

Effective November 30, 1997, the Company converted to a Subchapter S Corporation. An S Corporation is generally not considered a taxable entity for federal, state, or local income tax purposes. Any taxable income or loss and certain other items are reported by the shareholders on their personal income tax returns in accordance with their equity interests. The Company continues to be responsible for the amount of state taxes assessed directly to the S Corporation. Accordingly, no provision has been made in the accompanying consolidated financial statements for federal, state, or local income taxes, except for those taxes applicable to federal built-in gains taxes, taxes applicable to states and localities which do not recognize S Corporation status, and state franchise taxes.

As of November 26, 2016, the reserve for uncertain tax positions is not significant.

# **Index to the Unaudited Condensed Financial Statements**

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	Page(s)
<b>Financial Statements</b>	
Unaudited Condensed Results of Operations	2
Unaudited Condensed Balance Sheets	3
Unaudited Condensed Statements of Cash Flows	4
Notes to the Unaudited Condensed Financial Statements	5-12

**Unaudited Condensed Results of Operations**

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<i>(Amounts in thousands)</i>	Six Months Ended May 27, 2017	Six Months Ended May 28, 2016
Net sales	\$ 139,876	\$ 121,931
Cost of sales	106,866	89,838
Gross profit	33,010	32,093
Selling, general and administrative expenses	26,937	25,301
Operating income	6,073	6,792
Other expense (income), net	80	23
Earnings before income tax	5,993	6,769
Income tax	139	97
Net earnings	\$ 5,854	\$ 6,672

The accompanying notes are an integral part of these unaudited condensed financial statements.

**EFCO Corporation**  
**Unaudited Condensed Balance Sheets**

<i>(Amounts in thousands)</i>	May 27, 2017	November 26, 2016
<b>Current Assets</b>		
Cash	\$ -	\$ -
Accounts receivable, net	47,407	49,874
Inventories	23,165	22,090
Other current assets	2,673	1,377
<b>Total Current Assets</b>	<b>73,245</b>	<b>73,341</b>
Property, plant, and equipment, net	41,204	37,756
Goodwill, net	24,722	24,722
Intangible assets, net	21,471	21,626
Other non-current assets	715	1,332
<b>Total Assets</b>	<b>\$ 161,357</b>	<b>\$ 158,777</b>
<b>Current Liabilities</b>		
Trade accounts payable	\$ 13,861	\$ 8,439
Accrued and other liabilities	15,770	16,854
Reserve for product warranty and general liability	6,642	6,567
Deferred revenue	1,824	4,754
<b>Total Current Liabilities</b>	<b>38,097</b>	<b>36,614</b>
Reserve for product warranty and general liability	5,902	5,600
Deferred revenue	7,024	6,564
Other long-term liabilities	592	531
<b>Shareholder's Equity</b>		
Capital stock	47	47
Additional paid-in capital	239,581	239,581
Divisional equity transfers	(41,682)	(36,102)
Retained earnings	(88,204)	(94,058)
<b>Total Shareholder's Equity</b>	<b>109,742</b>	<b>109,468</b>
<b>Total Liabilities and Shareholder's Equity</b>	<b>\$ 161,357</b>	<b>\$ 158,777</b>

The accompanying notes are an integral part of these unaudited condensed financial statements.

## Unaudited Condensed Statements of Cash Flows

<i>(Amounts in thousands)</i>	Six Months Ended May 27, 2017	Six Months Ended May 28, 2016
<b>Operating activities</b>		
Net income	\$ 5,854	\$ 6,672
Depreciation and amortization	2,240	2,020
Other, net	13	20
Changes in operating assets and liabilities:		
Accounts receivable, net	2,467	(5,403)
Inventories	(1,075)	(5,290)
Current portion of long-term liabilities	(2,856)	869
Current liabilities	2,219	7,962
Other, net	146	160
Net cash provided by operating activities	<u>9,008</u>	<u>7,010</u>
<b>Investing activities</b>		
Purchases of property, plant and equipment	<u>(5,546)</u>	<u>(5,238)</u>
Net cash used in investing activities	<u>(5,546)</u>	<u>(5,238)</u>
<b>Financing activities</b>		
Bank overdrafts	2,118	(433)
Payments	<u>(5,580)</u>	<u>(1,339)</u>
Net cash used in financing activities	<u>(3,462)</u>	<u>(1,772)</u>
<b>Increase/(Decrease) in Cash</b>	-	-
<b>Cash, Beginning of Year</b>	-	-
<b>Cash, End of Period</b>	<u>\$ -</u>	<u>\$ -</u>

The accompanying notes are an integral part of these unaudited condensed financial statements.

**NOTE A - NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES**

1. *Nature of Business*

EFCO Corporation, a Missouri corporation, (the Company or EFCO) manufactures and sells into the heavy commercial windows and doors segment under the trade name "EFCO". The Company sells its products primarily to general contractors and glazing contractors. The financial statements include the accounts of the Company on a standalone basis. The preparation of financial statements in conformity with U.S. generally accepted accounting principles (GAAP) requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes, including estimates of probable losses and expenses. Actual results could differ from those estimates.

2. *Subsequent Events*

The Company evaluated subsequent events through August 21, 2017, the date these financial statements were issued. On June 12, 2017, 100 percent of the stock of the Company was acquired by Apogee Enterprises, Inc., a publicly-held U.S. manufacturer of architectural building materials, for approximately \$192 million.

3. *Fiscal Year*

The Company maintains its accounting records on a 52-/53-week fiscal year. The Company's fiscal year ends on the last Saturday of the calendar month of November. The periods ended May 27, 2017 and May 28, 2016 contained 26 weeks.

4. *Fair Value Measurements*

The Company carries financial instruments in its financial statements at fair value, which represents the amount at which the instrument could be exchanged in a current transaction between willing parties. The carrying amounts of trade and notes receivables and accounts payable, trade are a reasonable estimate of their fair value because of their short-term nature.

Financial assets and liabilities are classified in the fair value hierarchy based on the lowest level input that is significant to the fair value measurement, as follows:

Level 1 - Quoted market prices in active markets for identical assets or liabilities.

Level 2 - Inputs other than Level 1 inputs which are either directly or indirectly observable.

Level 3 - Unobservable inputs developed using the Company's estimates and assumptions, which reflect those which market participants would use.

The Company had no non-financial assets measured at fair value on a non-recurring basis.

5. *Accounts Receivable and Returns and Allowances*

Trade accounts receivable are recorded at their invoiced amounts less an allowance for estimated returns and doubtful accounts and do not bear interest. Accounts outstanding longer than their contractual payment terms are considered past due. The allowance for doubtful accounts is the Company's best estimate of the amount of probable credit losses in existing accounts receivable. The Company determines the allowance, which at period ended May 27, 2017 and year

## NOTE A - NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES - Continued

ended November 26, 2016 were \$0.3 million and \$0.3 million, respectively, based on historical write-off experience and reviews the allowance quarterly. Account balances are charged off against the allowance when the Company feels it is probable the receivable will not be recovered, and payments subsequently received on such receivables are credited to the allowance for doubtful accounts. The Company determines the reserve for returns, which at period ended May 27, 2017 and year ended November 26, 2016 were \$0.8 million and \$0.8 million, respectively, based on a historical rolling 12-month experience.

6. *Inventories*

All inventories are stated at the lower of cost, determined under the first-in, first-out (FIFO) method or market. Inventory costs are composed of material, direct labor, and overhead. Reserves have been established for excess, slow-moving, and obsolete inventories.

7. *Intangible Assets and Goodwill*

The primary intangible assets of the Company are trade names and customer relationships. All intangibles with finite lives are amortized and those with indefinite lives are not amortized. Intangible assets that are subject to amortization are evaluated for impairment using a process similar to that used to evaluate elements of property which is when a triggering event occurs. Intangible assets not subject to amortization are assessed for impairment at least annually or as triggering events occur. In evaluating the recoverability of intangible assets not subject to amortization, it is necessary to estimate the fair value of the intangible assets.

The following table summarizes intangible assets:

<i>(Amounts in thousands)</i>	May 27, 2017		November 26, 2016	
	Life		Life	
<b>Subject to amortization</b>				
Customer relationships	\$ 5,407	15 year	\$ 5,407	15 year
Less: Accumulated amortization	4,556		4,401	
Net intangible assets subject to amortization	851		1,006	
<b>Not subject to amortization</b>				
Trade names	20,620		20,620	
	\$ 21,471		\$ 21,626	

Amortization expense for periods ended May 27, 2017 and May 28, 2016 were \$0.2 million and \$0.2 million, respectively.

The estimated amortization expense for the next five years, assuming no change in estimated useful lives of identifiable intangible assets, is \$0.3 million, \$0.2 million, \$0.2 million, \$0.1 million and \$0.2 million for fiscal 2017, 2018, 2019, 2020, and 2021, respectively.

**NOTE A - NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES - Continued**

Goodwill is assessed for impairment at least annually and as triggering events occur. In evaluating the recoverability of goodwill, it is necessary to estimate the fair value of the reporting units. In making this assessment, management relies on a number of factors, including operating results, business plans, and present-value techniques to discount anticipated future cash flows. Rates used to discount cash flows are dependent upon interest rates and the cost of capital at a given point in time. There are inherent uncertainties related to these factors and to management's judgment in applying them to the analysis of impairment. It is possible that assumptions underlying the impairment analysis will change in such a manner that an impairment in value may occur in the future. During the periods ended May 27, 2017 and May 28, 2016, the Company recorded no impairments related to goodwill.

The inputs used to estimate the fair value of goodwill and trade names were largely unobservable, and, accordingly, these measurements were classified in Level 3 of the fair value hierarchy. The fair value was estimated using an income approach, which is based on management's cash flow projections of revenue growth rates and operating margins, taking into consideration industry and market conditions. The discount rates used in the fair value calculations were based on a weighted average cost of capital using certain Level 1 and 2 inputs adjusted for the relevant risk associated with those assets.

**8. *Property, Plant, and Equipment***

Property, plant, and equipment are carried at cost less accumulated depreciation and are being depreciated by the straight line method over estimated service lives as follows: land improvements - 15 years; buildings and leasehold improvements - generally 10-40 years, with leasehold improvements at the lesser of the life of the improvement or the remaining life of the lease; and machinery and equipment - generally 3-15 years. The Company capitalizes certain computer software development costs that are being amortized by the straight-line method over 5 years. For the periods ended May 27, 2017 and May 28, 2016, depreciation and amortization expense was \$2.2 million and \$2.0 million, respectively.

If facts and circumstances indicate that the cost of any long-lived assets may be impaired, an evaluation of recoverability would be performed. If an evaluation is required, the Company would measure the carrying amount of the assets against the estimated undiscounted future cash flows associated with these assets. At the time any such evaluations indicate that the future undiscounted cash flows of certain long-lived assets are not sufficient to recover the carrying value of such assets, these assets would be adjusted to their fair values. During the periods ended May 27, 2017 and May 28, 2016, the Company did not recognize any impairments.

**9. *Product Warranty and General Liability***

The Company has provided a reserve at the time of sale for the estimated cost of product replacement or repair as established by its product warranty policies. The Company's estimated reserves for product warranty for period ended May 27, 2017 and year ended November 26, 2016, are as follows:

## NOTE A - NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES – Continued

<i>(Amounts in thousands)</i>	2017	2016
Beginning balance	\$ 7,592	\$ 5,780
Current provisions	4,387	8,737
Expenditures	<u>(4,267)</u>	<u>(6,925)</u>
Ending balance	<u>\$ 7,712</u>	<u>\$ 7,592</u>

In addition to the reserve for product warranty, the Company has recorded an estimated reserve for general liability of \$4.8 million on May 27, 2017, and \$4.6 million as of November 26, 2016, in accordance with its general liability policies. The Company accrues for expenses when payments become probable and can be reasonably estimated, plus an allowance for the cost of incurred but not reported expenses estimated using historical cost experience. The Company estimates short-term amount based on historical 12-month experience.

10. *Revenue Recognition*

Under the terms of its sales agreements with customers, the Company recognizes revenue when persuasive evidence of an arrangement exists, when the risks and rewards of ownership have transferred, when the price is fixed, and when collection is reasonably assured. For jobs in which the Company is responsible for the installation, the Company recognizes transfer of ownership occurs at delivery to the job site. On some jobs the Company is required to bill the customer prior to shipment based on AIA documents, which will result in deferred revenue. This revenue is recognized based on one of the two previous methods depending on the job. The Company sells extended warranties on their products. These revenues are recognized over the life of the warranty.

11. *Advertising Expenses*

Advertising production costs are expensed as incurred for print media. Total advertising expenses were \$0.4 million and \$0.3 million for periods ended May 27, 2017 and May 28, 2016, respectively.

12. *Freight Charges*

Shipping and handling fees billed to the customer are included in net product sales. Shipping and handling costs were \$6.9 million and \$5.7 million in periods ended May 27, 2017 and May 28, 2016, respectively, and are included in manufacturing costs.

13. *Research and Development*

The Company expenses all research and development costs as they are incurred. Research and development costs were insignificant for all periods presented.

14. *New Accounting Standard*

In February 2016, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) 2016-02, Leases, which provides for a comprehensive change to lease accounting. The new standard requires that a lessee recognize a lease obligation liability and a right to use asset for virtually all leases of property,

## Notes to the Unaudited Condensed Financial Statements

## NOTE A - NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES – Continued

plant and equipment, subsequently amortized over the lease term. The new standard is effective for public companies for fiscal years beginning after December 15, 2018 and for nonpublic companies for fiscal years beginning after December 15, 2019, with a modified retrospective transition. The adoption of this standard will result in reflecting assets and liabilities for the value of our leased property and equipment on our balance sheet and while we are still evaluating the impact of the standards to our overall financial statements, it is not expected to have a significant impact on our results of operations.

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers, which outlines a single comprehensive model to use in accounting for revenue arising from contracts with customers and supersedes most current revenue recognition guidance. Under the new standard, an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. This guidance is effective for annual reporting periods beginning after December 15, 2017 for public companies and for annual reporting periods beginning after December 15, 2018 for nonpublic companies. We are in the process of fully evaluating the impact this standard will have on our financial statements. In the coming months, we will undertake a process to quantify the impact of the new accounting guidance on each of the relevant fiscal years and will provide further analysis and discussion as we progress in the evaluation process.

## NOTE B - INVENTORIES

The composition of inventories is as follows:

<i>(Amounts in thousands)</i>	May 27, 2017	November 26, 2016
Production materials	\$ 10,658	\$ 10,251
Work in process	4,483	4,558
Finished goods	8,024	7,281
	<u>\$ 23,165</u>	<u>\$ 22,090</u>

## Notes to the Unaudited Condensed Financial Statements

## NOTE C – PROPERTY, PLANT, AND EQUIPMENT

The composition of property, plant, and equipment is as follows:

<i>(Amounts in thousands)</i>	May 27, 2017	November 26, 2016
Land and land improvements	\$ 3,626	\$ 3,626
Buildings and leasehold improvements	24,583	22,698
Machinery and equipment	32,111	29,422
Capitalized software	5,213	5,060
Construction in progress	5,352	4,901
	<u>70,885</u>	<u>65,707</u>
Less accumulated depreciation and amortization	<u>(29,680)</u>	<u>(27,951)</u>
	<u>\$ 41,205</u>	<u>\$ 37,756</u>

## NOTE D – RELATED PARTY TRANSACTIONS

The Company has entered into agreements with Pella Corporation, which owned EFCO on May 27, 2017 and November 26, 2016, to purchase certain material used in some of its products. The Company purchased approximately \$0.3 million and \$0.2 million of material under these agreements during periods ended May 27, 2017 and May 28, 2016, respectively, and had insignificant inventory on May 27, 2017 and May 28, 2016.

## NOTE E – ACCRUED AND OTHER LIABILITIES

The composition of accrued and other liabilities is as follows:

<i>(Amounts in thousands)</i>	May 27, 2017	November 26, 2016
Accrued commissions	\$ 5,424	\$ 5,718
Accrued payroll and related liabilities	3,724	4,832
Accrued insurance	2,659	2,563
Accrued freight	1,048	201
Customer deposits	647	669
Accrued property and use taxes	639	871
Profit sharing	86	1,126
Other	1,543	874
	<u>\$ 15,770</u>	<u>\$ 16,854</u>

**NOTE F - EMPLOYEE BONUS AND PROFIT SHARING PLANS**

The Company sponsors a single 401(k) retirement plan covering substantially all employees who have satisfied plan eligibility requirements. The Company's current provision under the Plan is generally based on qualifying operating income before profit distributions, donations, and other items as specified by the Board of Directors from time to time. The Company made contributions to the plan of \$0.6 million and \$0.4 million for periods ended May 27, 2017 and May 28, 2016, respectively. The Company in a 2017 implemented a new 401(k) plan that would match 50% of the first 6% of employee contributions.

The Company maintains a plan that allows participants to defer compensation. The deferred compensation liability was \$0.6 million and \$0.5 million at May 27, 2017 and November 26, 2016, respectively. The Company has investments in corporate-owned life insurance policies (COLI) of \$0.6 million with the intention of utilizing them as long-term funding sources for this plan. The COLI assets are recorded at their net cash surrender values and are included in other non-current assets in the consolidated balance sheet.

**NOTE G - CONTINGENT LIABILITIES AND CONCENTRATIONS**

Various lawsuits, claims, and proceedings have been or may be asserted against the Company. The Company accrues for legal claims and legal expenses when payments for such items become probable and can be reasonably estimated.

While the amounts claimed may be substantial, the ultimate liability cannot be determined because of the considerable uncertainties that exist. Therefore, it is possible that results of operations or liquidity in a future period could be affected by certain contingencies. However, based on facts currently available, management believes that the disposition of matters that are pending will not have a materially adverse effect on the financial position, results of operations, or cash flows of the Company.

The Company's largest supplier constituted 29.9% and 34.5% of direct material purchases during period ended May 27, 2017 and year ended November 26, 2016, respectively.

At May 27, 2017 and November 26 2016, the Company had contractual commitments to purchase raw materials in future fiscal periods. Based on contractual provisions, these commitments were currently estimated to be approximately \$12.9 million and \$13.5 million, respectively, due within the next two fiscal years. The Company believes these commitments do not exceed normal purchasing level required.

## Notes to the Unaudited Condensed Financial Statements

## NOTE H - LEASES

The Company leases facilities and equipment under operating leases expiring at various dates through fiscal 2025. These leases do not include any related party transactions. Rent expenses were \$1.0 million and \$1.0 million during periods ended May 27, 2017 and May 28, 2016, respectively. Following is a schedule of future minimum lease payments:

<i>(Amounts in thousands)</i>	
Year ending November	Operating leases
Remaining 2017	\$ 962
2018	1,418
2019	999
2020	749
2021	267
Thereafter	914
	<u>\$ 5,309</u>

## NOTE I – INCOME TAXES

Effective November 30, 1997, the Company converted to a Subchapter S Corporation. An S Corporation is generally not considered a taxable entity for federal, state, or local income tax purposes. Any taxable income or loss and certain other items are reported by the shareholders on their personal income tax returns in accordance with their equity interests. The Company continues to be responsible for the amount of state taxes assessed directly to the S Corporation. Accordingly, no provision has been made in the accompanying consolidated financial statements for federal, state, or local income taxes, except for those taxes applicable to federal built-in gains taxes, taxes applicable to states and localities which do not recognize S Corporation status, and state franchise taxes.

As of May 27, 2017 and November 26, 2016, the reserve for uncertain tax positions is not significant.

**Unaudited Pro Forma Condensed Combined Financial Information**

Apogee Enterprises, Inc. (we, our or the Company) acquired all of the outstanding shares of capital stock of EFCO Corporation (EFCO) for approximately \$192 million on June 12, 2017. EFCO manufactures architectural aluminum window, curtainwall, storefront and entrance systems for commercial construction projects, primarily in the U.S. The EFCO acquisition was funded by an expansion of the Company's existing credit facility. On December 14, 2016, the Company, through a wholly-owned subsidiary, acquired substantially all the assets of Sotawall, Inc. (now operating under the name Sotawall Limited or Sotawall) for approximately \$135 million, which was funded through a combination of available cash and borrowing under the Company's existing credit facility. Sotawall designs and fabricates high-performance, unitized curtainwall systems for industrial, commercial and institutional buildings, primarily serving the Canadian and northeastern U.S. geographic regions.

The following unaudited pro forma condensed combined financial statements are based on the Company's historical consolidated financial statements and EFCO's and Sotawall's respective historical financial statements, adjusted to give effect to the Company's acquisitions of EFCO and Sotawall, Inc. and the related financing of each acquisition. The unaudited pro forma condensed combined statements of operations for the three months ended June 3, 2017 and the 12 months ended March 4, 2017 give effect to both acquisitions as if they had both occurred on February 28, 2016, the beginning of Apogee's fiscal year 2017. The unaudited pro forma condensed combined balance sheet as of June 3, 2017 gives effect to the EFCO transaction as if it had occurred on June 3, 2017.

The assumptions and estimates underlying the unaudited adjustments to the pro forma condensed combined financial statements are described in the accompanying notes, which should be read together with the pro forma condensed combined financial statements.

The unaudited pro forma condensed combined financial statements should be read together with the Company's historical financial statements, which are included in the Company's latest annual report on Form 10-K and quarterly report on Form 10-Q, and the historical financial information of EFCO included herein and of Sotawall, Inc. included in the Company's Current Report on Form 8-K filed on February 28, 2017.

**UNAUDITED PRO FORMA CONDENSED COMBINED BALANCE SHEET  
AS OF JUNE 3, 2017**

<i>In thousands</i>	Apogee Enterprises, Inc. Historical	EFCO (Acquiree) Historical (1)	Pro Forma Adjustments	Notes	Pro Forma Combined
<b>Assets</b>					
<b>Current assets</b>					
Cash and cash equivalents	\$ 22,972	\$ -	\$ -		\$ 22,972
Short-term available for sale securities	425	-	-		425
Restricted cash	2,683	-	-		2,683
Receivables, net of allowance for doubtful accounts	180,483	47,407	-		227,890
Inventories	81,083	23,165	-		104,248
Other current assets	9,626	2,673	(108)	b	12,191
<b>Total current assets</b>	<b>297,272</b>	<b>73,245</b>	<b>(108)</b>		<b>370,409</b>
Property, plant and equipment, net	250,979	41,204	2,757	c	294,940
Available for sale securities	7,551	-	-		7,551
Deferred tax assets	1,099	-	3,110	f	4,209
Goodwill	95,211	24,722	29,707	j	149,640
Intangible assets	105,330	21,471	50,029	d	176,830
Other non-current assets	22,155	715	(56)	b	22,814
<b>Total assets</b>	<b>\$ 779,597</b>	<b>\$ 161,357</b>	<b>\$ 85,439</b>		<b>\$ 1,026,393</b>
<b>Liabilities and Shareholders' Equity</b>					
<b>Current liabilities</b>					
Accounts payable	\$ 63,666	\$ 13,861	\$ -		\$ 77,527
Accrued payroll and related benefits	27,990	9,233	-		37,223
Accrued self-insurance reserves	5,901	2,136	1,486	e	9,523
Other current liabilities	32,979	11,042	(1,033)	a, b	42,988
Billings in excess of costs and earnings on uncompleted contracts	33,931	1,824	-		35,755
Accrued income taxes	2,801	-	-		2,801
<b>Total current liabilities</b>	<b>167,268</b>	<b>38,096</b>	<b>453</b>		<b>205,817</b>
Long-term debt	71,400	-	184,826	a	256,226
Unrecognized tax benefits	4,309	-	-		4,309
Long-term self-insurance reserves	8,254	2,696	2,677	e	13,627
Deferred tax liabilities	3,622	-	3,110	f	6,732
Other non-current liabilities	42,915	10,824	4,114	a, b	57,853
<b>Commitments and contingent liabilities</b>					
<b>Shareholders' equity</b>					
Common stock	9,596	47	(47)	g	9,596
Additional paid-in capital	152,107	197,899	(197,899)	g	152,107
Retained earnings	351,872	(88,205)	88,205	g	351,872
Common stock held in trust	(886)	-	-		(886)
Deferred compensation obligations	886	-	-		886
Accumulated other comprehensive loss	(31,746)	-	-		(31,746)
<b>Total shareholders' equity</b>	<b>481,829</b>	<b>109,741</b>	<b>(109,741)</b>		<b>481,829</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$ 779,597</b>	<b>\$ 161,357</b>	<b>\$ 85,439</b>		<b>\$ 1,026,393</b>

See accompanying notes to the unaudited pro forma condensed combined financial information.  
(1) EFCO balance sheet as of May 27, 2017.

**UNAUDITED PRO FORMA CONDENSED COMBINED RESULTS OF OPERATIONS  
THREE MONTHS ENDED JUNE 3, 2017**

<i>In thousands, except per share information</i>	Apogee Enterprises, Inc. Historical	EFCO (Acquiree) Historical (1)	Pro Forma Adjustments	Notes	Pro Forma Combined
Net sales	\$ 272,307	\$ 71,744	\$ -		\$ 344,051
Cost of sales	202,013	55,144	88	c	257,245
Gross profit	70,294	16,600	(88)		86,806
Selling, general and administrative expenses	46,188	13,556	(132)	c, d, h	59,612
Operating income	24,106	3,044	44		27,194
Other income (expense), net	(98)	-	(1,155)	a	(1,253)
Earnings before income taxes	24,008	3,044	(1,111)		25,941
Income tax expense	7,904	100	596	f	8,600
Net earnings	\$ 16,104	\$ 2,944	\$ (1,707)		\$ 17,341
Earnings per share - basic	\$ 0.56	N/A			\$ 0.60
Earnings per share - diluted	\$ 0.56	N/A			\$ 0.60
Weighted-average basic shares outstanding	28,851	N/A			28,851
Weighted-average diluted shares outstanding	28,861	N/A			28,861

See accompanying notes to the unaudited pro forma condensed combined financial information.

(1) EFCO results of operations for the three months ended May 27, 2017.

**UNAUDITED PRO FORMA CONDENSED COMBINED RESULTS OF OPERATIONS  
YEAR ENDED MARCH 4, 2017**

<i>In thousands, except per share information</i>	Apogee Enterprises, Inc. Historical	Sotawall Historical (1)	(Sotawall) Pro Forma Adjustments	EFCO (Acquiree) Historical (2)	(EFCO) Pro Forma Adjustments	Notes	Pro Forma Combined
Net sales	\$ 1,114,533	\$ 84,147	\$ -	\$ 277,517	\$ -		\$ 1,476,197
Cost of sales	822,510	50,993	230	207,924	537	c	1,082,194
Gross profit	292,023	33,154	(230)	69,593	(537)		394,003
Selling, general and administrative expenses	169,798	6,340	5,260	52,031	2,072	c, d, h, i	235,501
Operating income	122,225	26,814	(5,490)	17,562	(2,609)		158,502
Other income (expense), net	580	37	(1,350)	-	(4,621)	a	(5,354)
Earnings before income taxes	122,805	26,851	(6,840)	17,562	(7,230)		153,148
Income tax expense	37,015	6,713	(1,710)	219	3,501	f	45,738
Net earnings	<u>\$ 85,790</u>	<u>\$ 20,138</u>	<u>\$ (5,130)</u>	<u>\$ 17,343</u>	<u>\$ (10,730)</u>		<u>\$ 107,410</u>
Earnings per share - basic	\$ 2.98	N/A		N/A			\$ 3.73
Earnings per share - diluted	\$ 2.97	N/A		N/A			\$ 3.72
Weighted-average basic shares outstanding	28,781	N/A		N/A			28,781
Weighted-average diluted shares outstanding	28,893	N/A		N/A			28,893

See accompanying notes to the unaudited pro forma condensed combined financial information.

(1) Sotawall results of operations for the period March 1, 2016 through December 13, 2016. Apogee acquired Sotawall on December 14, 2016.

(2) EFCO results of operations for the twelve months ended February 25, 2017.

## Notes to Unaudited Pro Forma Condensed Combined Financial Information

### Note 1: Basis of presentation

Our historical consolidated financial statements have been adjusted in the unaudited pro forma condensed combined financial statements to give effect to pro forma events that are (1) directly attributable to the business combination, (2) factually supportable and (3) expected to have a continuing impact on the combined results following the business combination.

The business combination was accounted for under the acquisition method of accounting in accordance with ASC Topic 805, Business Combinations. As the acquirer for accounting purposes, the Company has allocated the total purchase price to EFCO's tangible and intangible assets acquired and liabilities assumed, based on their fair values at the date of the acquisition, and conformed the accounting policies of EFCO to its own accounting policies.

The Company's fiscal year ends on the Saturday closest to the last day of February, or as otherwise determined by the Board of Directors, and the Company's first fiscal year 2018 quarter-end was June 3, 2017. EFCO's historical year-end is the Saturday closest to the last day of November. The balance sheet for EFCO included in the pro forma condensed combined balance sheet is as of May 27, 2017 and the results of operations for EFCO included in the pro forma condensed combined results of operations are for the three months ended May 27, 2017 and the 12 months ended February 25, 2017. Sotawall's results of operations from the date of acquisition are included within Apogee Enterprises, Inc. historical results for the year ended March 4, 2017. Sotawall's results of operations for the period from March 1, 2016 through December 13, 2016 are separately presented in the pro forma condensed combined results of operations for the year ended March 4, 2017.

The pro forma condensed combined financial statements do not necessarily reflect what the combined company's financial condition or results of operations would have been had the acquisition occurred on the dates indicated. They also may not be useful in predicting the future financial condition and results of operations of the combined company. The actual financial position and results of operations may differ significantly from the pro forma amounts reflected herein due to a variety of factors.

The Unaudited Pro Forma Condensed Combined Statements of Income do not reflect the costs of any integration activities or benefits that may result from realization of potential future synergies that may result from the acquisitions.

### Note 2: Preliminary purchase price allocation

We have performed a preliminary allocation of the purchase price for EFCO to the acquired assets and assumed liabilities, as shown in the following table as of the acquisition date:

<i>In thousands</i>	June 12, 2017
Net working capital	\$ 33,682
Property, plant and equipment, net	43,961
Goodwill	62,788
Other intangible assets	71,500
Less: Long-term liabilities, net	19,605
Total purchase price	<u>\$ 192,326</u>

This preliminary purchase price allocation was used to prepare pro forma adjustments in the unaudited pro forma condensed combined financial information. The preliminary purchase price may change based on the final working capital valuations and necessary calculations. Thus, the preliminary measures of fair value reflected are subject to changes and such changes could be significant to the unaudited pro forma condensed combined financial information. The final allocation may include (1) changes in allocations to intangible assets and (2) changes to income tax related accounts, as well as changes to other assets and liabilities, which may impact pro forma adjustments to the unaudited pro forma condensed combined financial information.

### Note 3: Pro forma adjustments

The pro forma adjustments are based on our preliminary estimates and assumptions that are subject to change. The following adjustments have been reflected in the unaudited pro forma condensed combined financial information:

- (a) Reflects the draw on the line of credit to fund the acquisition of EFCO, as well as the short-term and long-term liability for the \$2.5 million to be paid to the seller annually in each of the next three years. Also reflects the interest expense at a rate of approximately 2.5 percent on the outstanding balance due to the acquisitions of EFCO in June 2017 and Sotawall in December 2016. A change in interest rate of 0.125 percent would impact interest by approximately \$0.1 million for the three month period and approximately \$0.3 million for the twelve month period.
- (b) Adjustments to exclude assets and liabilities not included as part of the EFCO acquisition.
- (c) Represents the estimated adjustment to increase the basis in the acquired EFCO property, plant and equipment to estimated fair value and adjust depreciation due to changes in estimated carrying value and remaining useful lives. The estimated useful lives of EFCO assets acquired range from three to 25 years. For the year ended March 4, 2017, adjustment also includes additional estimated depreciation due to the estimated carrying value and remaining useful lives of assets acquired in the Sotawall transaction.
- (d) As part of the preliminary valuation analysis of EFCO, intangible assets, including backlog, customer relationships and trademarks were identified. The fair value of identifiable intangible assets is determined primarily using the "income approach," which requires a forecast of the expected future cash flows. The following table summarizes the preliminary estimated fair values of EFCO's identifiable intangible assets and their estimated useful lives and estimated pro forma amortization expense using a straight-line method:

<i>In thousand</i>	Estimated fair value	Estimated useful life In Years	Amortization Expense	
			Three months ended June 3, 2017	Year ended March 4, 2017
Acquired backlog	\$ 4,300	1.5	\$ 717	\$ 2,867
Customer relationships	34,800	16.0	544	2,175
Trademarks	32,400	Indefinite	-	-
Total	<u>\$ 71,500</u>		1,260	5,042
Less: Backlog which does not have a continuing impact			717	2,867
Pro forma adjustment to amortization expense			<u>\$ 544</u>	<u>\$ 2,175</u>

These preliminary estimates of fair value and estimated useful lives may differ from final amounts the Company will calculate after completing a detailed valuation analysis, and the difference could have a significant impact on the accompanying unaudited pro forma condensed combined financial statements. These amounts also may not be useful in predicting the future financial condition and results of operations of the combined company.

For the year ended March 4, 2017, adjustment also includes additional estimated amortization on intangible assets acquired in the Sotawall transaction.

- (e) Adjusts reserves for self-insurance to estimated fair value based on actuarial analysis of claims.
- (f) Adjusts the deferred tax assets and liabilities and taxes payable resulting from the EFCO acquisition and reflects the income tax effect of pro forma adjustments based on the estimated effective tax rate of EFCO of 36 percent. The twelve month period also includes the income tax effect of pro forma adjustments based on the effective tax rate of Sotawall of 25 percent. The tax rate does not take into account any historical or possible future tax events that may impact the combined company.
- (g) Eliminates the historical equity of EFCO.
- (h) Removes transaction costs related to the acquisitions of approximately \$0.7 million for the three-months ended June 3, 2017 and \$0.8 million for the twelve-months ended March 4, 2017, respectively, since they do not have a continuing impact.
- (i) Removes foreign currency exchange gain/loss on derivative contracts at Sotawall, as such contracts were cancelled prior to acquisition.
- (j) Reflects adjustment to record preliminary estimate of goodwill resulting from the EFCO acquisition.

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**Note 4: Foreign currency and US GAAP conversion adjustments**

The historical financial information of Sotawall was prepared in accordance with Canadian Accounting Standards for Private Enterprises (Canadian ASPE). The historical financial information of Sotawall for the period ended December 13, 2016 was translated from CAD to U.S. dollars (USD) using an historical average rate of \$0.764 per Canadian dollar. Significant adjustments to convert the Sotawall historical financial information from Canadian ASPE to accounting principles generally accepted in the United States (U.S. GAAP) were not required.